External Advertising of Job Postings

Jobs posted through ROCS are fed to Indeed.com, HERC, and HigherEdJobs.com at no cost to the department. Hard to fill and high-volume job openings may require additional advertising to attract sufficient applicants and fill positions. After a position is posted in ROCS, job advertising on external sites may be procured directly by the hiring department using department funds. Hiring departments may contract directly with job boards or contact one of our two ad agencies to purchase advertising. Ad agencies have been fully vetted and contracted through procurement, offer consolidated invoicing when purchasing multiple ads, and accept payment by invoice with a PO. Services they provide include:

- Ads on external job boards including sponsored ads on Indeed
- Recommendations for external sites to post (additional charges may apply for research)
- Recommendations for posting language to attract applicants (additional charges may apply for copy revisions)
- Social media campaigns
- Internet ads including banner ads, etc.
- Ads in printed media

Posting Requirements

To ensure compliance with federal law, all advertisements must include an EEO statement and the below directions for applying via ROCS. The full EEO statement should be included in all advertisements. Space constraints may not allow for the full EEO statement in some print advertisements, in which case the shortened EEO statement may be used. When feasible, online advertisements should redirect potential applicants to the ROCS posting when clicking “Apply.” When possible, the below URLs should be converted to hyperlinks in the posting. All candidates must apply via ROCS and be approved by OEE prior to an interview.

**EEO statement for digital advertisements and print advertisements when space allows:**

It is university policy to provide equal employment opportunity to all its employees and applicants for employment regardless of their race, creed, color, national origin, age, ancestry, nationality, marital or domestic partnership or civil union status, sex, pregnancy, gender identity or expression, disability status, liability for military service, protected veteran status, affectional or sexual orientation, atypical cellular or blood trait, genetic information (including the refusal to submit to genetic testing), or any other category protected by law. As an institution, we value diversity of background and opinion, and prohibit discrimination or harassment on the basis of any legally protected class in the areas of hiring, recruitment, promotion, transfer, demotion, training, compensation, pay, fringe benefits, layoff, termination or any other terms and conditions of employment. For additional information please see the Non-Discrimination Statement at the following web address: [https://uhr.rutgers.edu/non-discrimination-statement](https://uhr.rutgers.edu/non-discrimination-statement)

**Shortened EEO statement for print advertisements with limited space:**

Rutgers University is an equal opportunity employer. Women, minorities, people with disabilities and protected veterans are encouraged to apply.

**Directions for applying via ROCS:**

All applicants must submit an employment application. To submit an employment application for this opportunity, please visit the Rutgers career site at [https://jobs.rutgers.edu](https://jobs.rutgers.edu) and search for posting number(s): ##AA####.
**Information to Provide to Advertising Agencies**

To accelerate the process of procuring advertising, provide the following information when contacting an ad agency:

- Budget available
- Job title(s)
- Locations eligible for hire including city, state
- Links to job(s) on ROCS
- Locations of previously purchased internet ads
- List of desired sites to post, if applicable

General job postings can range from $300-$1,000. It is recommended that hiring departments establish and approve their budget prior to contacting an ad agency.

**Advertising Agency Contact Information**

Rutgers has contracted two advertising agencies, which may be contacted using the information below.

**Shaker Recruitment Marketing**

Joe Nassar  
Sr. Client Consultant  
(708) 358-0265  
joe.nassar@shaker.com  
www.shaker.com

**Mary Pomerantz Advertising**

Cathy Applegate  
Account Representative  
(732) 214-9600  
Cathy@mpaads.com  
www.mpaads.com